European Cyber Security Organisation ASBL
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Web: www.ecs-org.eu

Contact point: luigi.rebuffi@ecs-org.eu

European Cyber Security Organisation ASBL
2024 Membership Application Form

(All fields marked with * are mandatory for acceptance of the request)

Thank you for your interest in becoming a Member of the European Cyber Security Organisation ASBL ("ECSO"). Please proceed by completing this ECSO Membership Application Form.

A prerequisite to answer some of the questions below and to become an ECSO Member is to read and accept the ECSO Statutes. Operational details are described in ECSO Bylaws. Those 2 documents are available on the ECSO official website (www.ecs-org.eu).

Please send the filled in and duly signed (end of the document) ECSO Membership Application Form to luigi.rebuffi@ecs-org.eu

Further to your membership submission, we might request additional information from you, on behalf of ECSO, to allow the ECSO Board of Directors to better consider your application and decide regarding your membership.

To be admitted as an ECSO Member, you must be:

(a) a Legal Entity established in at least one ECSO Country[1], or

(b) a public body from an ECSO Country.

ECSO MEMBERSHIP FEES (see also Annex I for rules on Membership Fees)

Each ECSO Member is due to pay a membership fee. This is important as only with sufficient resources ECSO can provide adequate and quality support to reach the objectives identified by the ECSO Association.

The calculation of these fees is based on your organisation's category, the turnover or budget, according to standard approaches.

For 2023, the full year ECSO Membership Fees is specified in the table below.

ECSO Categories	ECSO Annual fee €	
Large providers (directly represented) of cybersecurity solutions / services providers	14 000	☐
SMEs (as per E. Commission definition[1]) solutions / services providers directly represented; Associations composed only by SME, Startups, Incubators, Accelerators - medium sized	4 700	☐
SMEs (as per E. Commission definition[1]) solutions / services providers directly represented; Associations composed only by SME, Startups, Incubators, Accelerators - small sized	2 400	☐

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[1] An ECSO Country is defined as:
  (a) a Member State of the European Union (a Member State) or an EEA / EFTA country, or UK
  (b) a country associated to the EC Horizon Europe Programme

SMEs (as per E. Commission definition[1]) solutions / services providers directly represented; Associations composed only by SME, Startups, Incubators, Accelerators - micro sized	1 200	☐
Research organisations (directly represented) with 250 employees or more	6 900	☐
Universities, Academies or Research organisations (directly represented) with less than 250 employees and more than 50 employees; Associations composed only by Research Centers, Academies or Universities	2 400	☐
EU and National / Local Associations / Organisations / Clusters representing interests at national or European / International level (organisation budget > €1 mln)	6 900	☐
EU and National / Local Associations / Organisations / Clusters (organisation budget > €500k and < €1 mln)	4 700	☐
EU and National / Local Associations / Organisations / Clusters (organisation budget < €500k)	2 400	☐
Users / Operators (not providing cybersecurity services) with 250 employees or more	2 500	☐
Users / Operators (not providing cybersecurity services) with less 250 employees	1 100	☐
Financial bodies (investors, insurances, …)	3 500	☐
National Public Administrations	0	☐
Sub-national Administrations (e.g.: region, länder, province, town, etc.)	2 500	☐

[1] NOTE ON SMEs

Micro-enterprises are defined as enterprises that employ fewer than 10 persons and whose annual turnover or annual balance sheet total does not exceed EUR 2 million.

Small enterprises are defined as enterprises that employ fewer than 50 persons and whose annual turnover or annual balance sheet total does not exceed EUR 10 million.

Medium-sized enterprises are defined as enterprises that employ fewer than 250 persons and either have an annual turnover that does not exceed EUR 50 million, or an annual balance sheet not exceeding EUR 43 million.

NOTE on UKRAINE: As per thedecision of the ECSO Board of March 14th 2023, organisations having their main HQ in Ukraine (UA) and no established connections with Russian entities are eligible to join ECSO and receive an exemption from the annual membership fee for the duration of the wartime. This waiver on annual fees will be regularly reviewed according to the situation in the country.

By signing this form I declare that an entity that I legally represent has no direct or indirect links with the entities from the Russian Federation, including but not limited to: business relationships with Russian entities, ownership or control of Russian assets, political ties, any political donations to or from Russian politicians or political parties.

NOTE on ECSO MEMBERSHIP PERIMETER: As per decision of the ECSO Board of June 29, 2021, different levels of membership are attributed, following as best as possible interpretation of the criteria for the establishment of the European Cybersecurity Competence Centre ("ECCC") Community (See ANNEX IV). This approach will be further detailed following the effective establishment and implementation of the ECCC Community.

DETAILS OF THE ORGANISATION APPLYING FOR ECSO MEMBERSHIP

Name of the Organisation*
Legal form*
Address of registered office*
Date of registration*
Country of registration*
Registration number*
VAT number*
URL*

 AUTHORISED REPRESENTATIVE(S) *

CONTACT PERSON
Title
Name*
Forename*
Position*
Telephone*
Email*
Legal Address*

If your organisation/company belongs to a larger group or is an affiliated company, please give the name of affiliated organisation/company:

ORGANISATION PROFILE*: (Short general description of your organisation, at least 5 lines of text)

CYBERSECURITY RELATED ACTIVITIES*: (More specifics on cybersecurity related activities of your organisation, at least 5 lines of text)

COMPLIANCE WITH ECSO BYLAWS*: Please specify how you comply with ECSO Bylaws Art 3.2.2: "The legal entity should have, either itself or through its sister companies, R&D and manufacturing or service providing activities in an ECSO Country with significant European added value and be able to demonstrate to the satisfaction of the Board of Directors that they have a genuine business interest in the development of the European cybersecurity market".

INTEREST IN PARTICIPATION IN ECSO WORKING GROUPS AND TASK FORCE

Please express hereafter your interest in participating to the ECSO activities (see short description in the Annex II, at the end of this document)*

EU Legislations and Policies Task Force ☐

WG Trusted Supply Chains ☐

- Conformity Assessment (Standardisation / Certification & Evaluation): Policy impact on conformity; Guidelines / approaches on certification & standards; Support to ENISA SCCG and cooperation with CEN / CENELEC and ETSI
☐
- Supply Chains: EU Strategic Autonomy needs; Stakeholders Mapping & Risk Management; Guidelines for building trusted supply chains ☐

WG Investments & Market Development ☐

- Investments: Invest4Cyber; European Cybersecurity Investment Platform; Cyber Investor Days; STARtup Award ☐
- SMEs to Market: Internationalisation; Network of SMEs' founders; Cyber Solution Days; STARtup / CISO Choice Award ☐
- Regional Approaches: Cyber EDIH Network; Cooperation across Regions, SMEs as users ☐
- Label CYBERSECURITY MADE IN EUROPE ☐
- CyberHive - Marketplace (Market extension /Networking / Visibility) ☐
- Monthly Cybermarket Report & Market Intelligence / Policy & Market trends ☐
- International (non EU) relations (e.g. coop. with Ukraine) ☐

WG Cyber Threat Management ☐

- CISOs Trusted Cooperation: EU CISO Network - Dialogue & Cooperation among CISOs across countries and vertical sectors (Energy; Finance; Transport; Manufacturing (industry 4.0, electronics …); Utilities, food, water; eGovernment / Public Administration; Telecom, media, and content; Health Care; IT Services; Retail, eCommerce)
☐
- CTI Sharing: SOCs, European CTI Alliance ☐
- Use of Trusted Solutions / Services: Support to implementation of EU legislations: NIS2, etc.; Cyber Solution Days / CISO Choice Award; support to implementation of Trusted Solutions & Service ☐

WG Skills & Human Factors – Road2Cyber ☐

- Education: Youth4Cyber ☐
- Training & Cyber Ranges: Training, Cyber Ranges, Mentorship, ☐
- Jobs in Cyber: Job Board, Talent Pool, HR Community, support to ENISA ☐
- Cooperation with Women4Cyber ☐

WG Technologies & Innovation and Defence + Space ☐

- R&I Technologies & Services: Strategic global vision and trends; Priorities and R&I roadmapping; Monitoring R&I; Technical papers; Privacy & Societal issues
  ☐
- Synergy with Cyber-Defence: Synergies on priorities and R&I roadmapping ☐
- Support to Cyber-Space: Synergy priorities and R&I roadmapping ☐

COMPLIANCE WITH GDPR

Data protection places great importance and it is of a particularly high priority for ECSO management. ECSO's Data Privacy Policy can be found at https://ecsoportal.ecs-org.eu. Your data will be processed in accordance with this Policy. NOTE: by becoming an ECSO Member, the personal data of your representatives will be processed for the purpose of collaboration and initiatives implementation stemming from your Membership, engagement in the Working Groups and Task Forces. We will process your name, last name, email address. Processing of the data will be based on consent (Article 6(1)(a) GDPR).

Allowing ECSO to implement correctly GDPR is a shared responsibility between the ECSO Secretariat and Members. By becoming an ECSO Member, each organisation commits to keep informed the ECSO Secretariat of any change of individual contacts that could potentially cause breaches in security or GDPR implementation. For instance, Members should immediately inform and request the ECSO secretariat to remove a person from a mailing list and delete its access to the portal once this person does no longer work for the company or changes departments that are not following the work of ECSO. Please notice that this will also allow your organisation to stay up to date with all ECSO activities and make the best out of the membership.

The information you provide in this form will be used solely for dealing with you as a member of ECSO.

If you/ the individuals listed above later wish to withdraw consent, please contact secretariat@ecs-org.eu.

I hereby confirm that I am duly authorised to formally represent my company/organisation or subgroup thereof, and I have read and agree with the ECSO Statutes and Bylaws (for the period of "provisional membership", explained in this membership form, I agree on the mentioned confidentiality of received information).

Date*:

Signature of the authorised representative*:
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ANNEX I: RULES ON ECSO MEMBERSHIP FEES

ECSO membership fees shall be paid within 60 days of the invoice issue date (in any case, before the date of the Annual General Assembly of June).

Only Members having paid the ECSO fees are granted the right to vote and be elected during the ECSO General Assembly at the Board of Directors and/or at Working Groups level.

In case of non-payment of the ECSO membership fees within 60 days from the issue date of the invoice, the ECSO secretariat will send 2 warning letters. If, after this period and the two warning letters, the fees have still not been paid, the ECSO membership could be suspended by a decision of the ECSO Board of Directors and a penalty could be applied.

If no regularisation action of the payment of fees is undertaken following the suspension by the Board, membership will be terminated at the following ECSO General Assembly.

In case an ECSO Member has not paid fees and has not announced on time its desire to end its membership[2], a fee collection company will be mandated to collect the due fees amount.

Subsequent to the decision of the ECSO Board of Directors, your membership candidacy must be sponsored by a current ECSO member of the Board of Directors (see ANNEX III). The "sponsoring" implies that the Board Member knows sufficiently well your organisation and is ready to answer on your behalf to potential questions from other Board members to support your contribution to ECSO, its objectives and its values. If needed, the ECSO Secretariat will establish a link between you and a member of the Board to establish such "sponsoring" relationship.

Subsequent to the decision of the ECSO Board of Directors, membership fees will have a quarterly decrease during the year based on the period of the official membership approval:
- January-March: Full membership fee
- April-June: 75% of the membership fee
- July-September: 50% of the membership fee
- October-December: 25% of the membership fee.

Ahead of the formal membership approval by the full ECSO Board of Directors, "provisional membership" can be provided soon after your membership request has been sent to the ECSO Secretariat. In this case, you will be allowed to participate in ECSO activities (Working Groups, events, etc.) yet without voting rights and the possibility of being elected. These rights will be granted to you once the ECSO Board of Directors approves the full membership – the Board of Directors gathers 4 times a year.

During the "provisional membership period", provisional members will already receive all information provided to approved ECSO members. The information and documents the "provisional member" will get access to prior to the formal approval of its Membership should be considered as confidential. It is therefore forbidden to forward or share the information or documents to any other body without the formal consent of the ECSO Board.

TERMINATION OF ECSO MEMBERSHIP

Each member shall notify the ECSO Secretariat by the end of September of the ongoing year at the latest, the membership termination becoming effective during the ECSO General Assembly of the following year.

ANNEX II: ECSO WG DESCRIPTION

EU Legal and Policy Task Force

The EU Legal and Policy Task Force is meeting remotely every month on remote connection to provide an update on EU policies activities and other cybersecurity initiatives in Brussels gathering contributions from ECSO Members.

➢ Mission:
  - Provide political intelligence to ECSO members by gathering information and drafting actionable briefings for ECSO Members to anticipate key developments in European cybersecurity legislation.
  - Support to all ECSO Working Groups by analysing both horizontal and vertical European cybersecurity legislation.
  - Improve cybersecurity policies in Europe by engaging with EU policy makers to help them draft cybersecurity policies that work for the European cybersecurity ecosystem.

➢ Ongoing work:
  - Monitoring policies of both vertical and horizontal EU cybersecurity legislation, including the Cyber Resilience Act, NIS2, AI Act, DORA, Cybersecurity of EUIBAs, and the certification schemes of the EU Cybersecurity Act.
  - Participating in public consultations and hearings on the Cyber Resilience Act with the European Parliament, Council and European Commission.

WG Trusted Supply Chains

➢ Mission:
  - Support the development and establishment of trusted supply chains by proposing methodologies and approaches for the management of the risks of products and services, including understanding the technical implication of legislations and regulations, and supporting the roll-out of cybersecurity certification schemes (MoU with ETSI, CEN/CENELEC, collaboration with EC, ENISA and JRC, member of the SCCG).

➢ Objectives
  - Understand the challenges of the industry in using standards and certification schemes.
  - Understand the needs of the market to identify the gaps in standardisation and certification.
  - Define methodologies and approaches to facilitate and support the use of certification schemes.
  - Address the challenges for a trusted supply chain and management of the risks.
  - Study and explain system and service lifecycle and associated risk management.
  - Provide guidelines & recommendations on European legislations and policy initiatives.
  - Cooperation with EU bodies: ENISA, EC, European SDOs and other relevant stakeholders

WG Investments & Market Development

➢ Mission
  - Reduce the fragmentation of the European cybersecurity market and create sustainable strategies and tools to boost the level of investment in European cybersecurity industry.

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➢ Objectives
- Analyse and provide insights on the European cybersecurity market and support ECSO members to improve their market knowledge and current trends.
- Provide access-to-finance and access-to-market opportunities to the European cybersecurity companies.
- Create a forum for investors, policy-makers and supporting industries to discuss the EU cybersecurity market investment strategies and investigate new business opportunities inside and outside Europe.
- Increase visibility of the European cybersecurity start-ups and SMEs outside their traditional home markets, support the inter-regional cooperation and the implementation of the regional smart commercialisation strategies.
- Promote Europe-based cybersecurity provider, their products and services.
- Facilitate cooperation among Europe's regional authorities and EU policy makers to exchange good practices and improve the competitiveness of local cybersecurity start-ups and SMEs.
- Stimulate a pan-European network of sales to develop the marketing skills of the local cybersecurity start-ups and SMEs and to accelerate their competitiveness at the European level.
- Raise awareness of the need to improve and deploy cybersecurity solutions for SMEs as users.

WG Cyber Threat Management

➢ Mission and objectives of the CISO Network
- Create a trusted environment for practitioners and end-users in cybersecurity where they can share information, lessons learned and best practices to increase cyber resilience of European companies and organisations.
- The CISO Community leverages upon two channels in Signal to exchange news on cyber threats and another to comment and exchange best practices. The Traffic Light Protocol (TLP) is applied when needed.
- The CISO Community meets once per month remotely and once per year at the flagship physical event "CISO Meetup". Other physical or remote meetings are organised periodically on specific issues

➢ Mission of the SOC/CTI Task Force:
- Open the discussion among private European stakeholders develop and convey common messages and suggestions / recommendations to the EU and national decision makers for possible future public / private cooperation in the CTI domain.
- Create the basis and possibly an ambiance for an increased and more efficient exchange of threat information among private stakeholders.

Ongoing work:
- The Task Force will continue common discussions on next steps on SOCs and the possibility to set up a European CTI approach and Platform.
- Meetings of the SOC / CTI TF are manly foreseen on remote connection to define objectives, incentives and models for the development of a European Cybersecurity Threat Intelligence Alliance.

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WG Skills & Human Factors – Road2Cyber

➢ Mission
- Contribute towards a cybersecurity capability and capacity-building effort for a cyber resilient next generation (NextGen) digital Europe, through increased education, professional training, skills

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development, as well as actions on awareness-raising, expertise-building and gender inclusiveness.

➢ Objectives
- Cyber ranges / training / operational competences: gathering cyber range providers and end users, showcasing the European cyber range ecosystem and supporting the uptake of cyber ranges and cyber range-enabled services.
- Education: Minimum curricula guidelines for cybersecurity courses for university, higher education and professional training providers, and industry-academia collaboration.
- Skills/HR: Support to HR, skills verification and mapping to training and career paths, contribution to ENISA's European Cybersecurity Skills Framework (ECSF), development of the European HR Community, launch of a dedicated European cybersecurity job platform.
- Awareness/cyber hygiene/gender diversity/human factors: Youth4Cyber, Women4Cyber, awareness calendar, collaboration on awareness campaigns with EU institutions/Agencies, etc., and link with citizens.

WG Technologies & Innovation and Defence + Space

➢ Mission:
- Define the cyber security EU R&I roadmap and vision to strengthen and build a resilient EU ecosystem. Analyse the challenges of digitalisation of the society and industrial sectors to sustain EU digital autonomy by developing and fostering trusted technologies.

➢ Objectives
- Pursue the Strategic Research and Innovation Roadmap and vision to strengthen the European cybersecurity ecosystem.
- Monitor the future Horizon Europe and Digital Europe Programmes and investment opportunities for R&I.
- Coordinate the cybersecurity activities across cPPPs, CCN Pilots and other EU Initiatives: analysis of roadmaps
- Provide inputs to relevant cyber security technologies for dual use technologies
- Support the activities of the European Commission for the implementation of the R&I programmes
- Work in coordination with JRC on taxonomy from Research to Market (mapping of taxonomies)

ANNEX III: ECSO PROVISIONAL MEMBERSHIP AND SPONSORING FROM A BOARD MEMBER

1) Candidate memberships will be submitted to the provisional approval of the ECSO "Provisional Membership Committee". At this stage, members of this committee will be given the opportunity to provide sponsorship to the candidate member on behalf of their respective company / organisation.

   a. If the provisional membership as well as a sponsorship are granted by the Chair and Vice Chairs of the ECSO Board of Directors, the provisional membership will be officially presented to the next Board of Directors meeting for formal approval.

b. If the provisional membership is granted by the Chair and Vice Chairs of the ECSO Board of Directors but no member of the Provisional Membership Committee is proposing itself as "sponsor", the ECSO Secretariat will impartially and transparently facilitate the contact between the Point of Contact of the provisional member and suitable ECSO Directors[3] (1) for sponsoring purposes. If a sponsoring is not granted before the next Board of Directors meeting, the provisional membership will be submitted to a formal decision to the Board of Directors.

c. If no provisional membership and no sponsoring are granted to a candidate member before the ECSO Board of Directors meeting, the candidacy will be directly submitted at the Board of Directors for formal decision, also to possibly find a "sponsor" among the Board members.

2) All membership requests should be sent to the ECSO Secretariat no later than 1 week before the Board of Directors meeting. Should the Secretariat receive a membership request after this deadline, the candidate will therefore not be granted provisional membership and its candidacy will directly be submitted to the Board of Directors for formal decision. In the meantime, the Secretariat will impartially and transparently facilitate the contact between the Point of Contact of the provisional member and a suitable ECSO Directors for sponsoring purposes.

As a reminder, the provisional members will be allowed to participate in ECSO activities (Working Groups, events, etc.) yet without voting rights and the possibility of being elected. These rights will be granted once the ECSO Board of Directors approves the full membership – the Board of Directors gathers 4 times a year.

During the "provisional membership period", provisional members will already receive all information provided to approved ECSO Members. The information and documents the "provisional member" will get access to prior to the formal approval of its Membership should be considered as confidential. It is therefore forbidden to forward or share the information or documents to any other body without the formal consent of the ECSO Board.

ANNEX IV: ECSO MEMBERSHIP PERIMETER

ECSO membership perimeter approved by the ECSO Board of June 29 2021 (rule applied but not yet introduced in the Statutes – waiting for the implementation of the "Community" following the ECCC Regulation)

- Full Members (all usual rights and obligations): Any public or private stakeholder member of the Community (ECCC) having a legal status and having their main HQ in in European Union, EFTA countries or UK. Access to and vote in GA, Board and Chairs. Access to all ECSO activities (Committees, WGs, TFs and "Editorial teams") and information.

- Associated Members: Any public or private stakeholder member of the Community (following ECCC/NCCs decision) with main HQ not in EU, EFTA countries or UK. Access to and vote at the GA (no vote for Board election), no access to Board, WG Chairs or Committees. Access to WGs and TFs with exception to "WGs / subWGs or other ECSO bodies dealing with sensitive issues",

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[3] suitable ECSO Directors: a suitable ECSO Director in this context means a company or organisation elected by the General Assembly as member of the ECSO Board of Directors and which operates in the same / similar sector as the candidate member or originate from the same / close ECSO Country or that for any other reason could be interested in the candidate member.

access to Editorial teams (when they are not a unique participant), access to specific non sensitive initiatives and information.

- **External Members**: Any public or private stakeholder <u>non-member of the Community</u> (for whatever reason) having a legal status in countries <u>having access to EC programmes</u> (HEP and DEP). No access to GA, Board, Chairs or Committees. Access to WGs, TFs and information as allowed by specific Board decision.

- **Partners**: Any public or private stakeholder <u>member of the Community</u> not demanding formal membership (<u>no ECSO member</u>): They participate in the Community activities at national or EU level promoted by NCC or the ECCC and could participate in some specific ECSO initiatives following payment of a "ticket". Access only to non-sensitive information in case of WGs and TFs policy topics.

- **Institutional Partners**: <u>Other public stakeholders</u> invited by the Board or WG/TF Chairs to our events / meetings (e.g. EP, EC, ENISA, …).

<u>Reminder: definition of Community</u> according to the REGULATION (EU) 2021/887 establishing the European Cybersecurity Industrial, Technology and Research Competence Centre and the Network of National Coordination Centres

Art 8.2: The Community shall consist of industry, including SMEs, academic and research organisations, other relevant civil society associations as well as, as appropriate, relevant European Standardisation Organisations, public entities and other entities dealing with cybersecurity operational and technical matters and, where relevant, stakeholders in sectors that have an interest in cybersecurity and that face cybersecurity challenges. The Community shall bring together the main stakeholders with regard to cybersecurity technological, industrial, academic and research capacities in the Union. It shall involve national coordination centres, European Digital Innovation Hubs, where relevant, as well as Union institutions, bodies, offices and agencies with relevant expertise, such as ENISA .

(interpretation of <u>National Competence Communities</u> deduced from the Regulation) Art 8.3: "Only entities which are established within the Member States shall be registered as members of the Community. They shall demonstrate that they are able to contribute to the mission and shall have cybersecurity expertise with regard to at least one of the following domains: (a) academia, research or innovation; (b) industrial or product development; (c) training and education; (d) information security or incident response operations; (e) ethics; (f) formal and technical standardisation and specifications."