

# IT'S TIME FOR CYBER SECURITY SCALEUPS TO SHINE!

Access to the Cyber Security Market

## Programme

13-14 September 2018 – Milan, Italy



The 3<sup>rd</sup> Edition of the European Cyber Security Organisation - ECSO Events  
dedicated to support cybersecurity SMEs and Startups

Jointly organised with EIT Digital Accelerator



#InvestCyber

HOSTING PARTNERS



POLITECNICO  
MILANO 1863

SUPPORTING PARTNER



# PROGRAMME

## # DAY 1 | 13 SEPTEMBER

### Cyber Security Scaleups Training Session

EIT Digital Milano Satellite CLC, Viale Sarca 226, Milan

**13:00 – 17:00**

CEFRIEL Training  
Rooms No. 1 &  
No. 2

#### **Training Session\***

*Mr. Benito, Dr. Kniejski, Mr. Magni, Mr. Morin, Mr. Spitzer*  
**Access-to-Market Team**  
EIT Digital Accelerator

*\*Participating scaleups will be subdivided into two groups.*

**17:00 – 18:30**

EIT DIGITAL  
Milan Satellite  
Co-Location  
Center

#### **Get-Together Networking Cocktails**

*Scaleups, Integrators & End-Users are invited to  
refresh and meet each other over Italian  
finger food & beverages*

# PROGRAMME

## # DAY 2 | 14 SEPTEMBER

### Business Matchmaking Sessions between Cyber Security Scaleups and Integrators & End-Users

Aula Magna, Politecnico di Milano – Piazza Leonardo da Vinci 32, Milan

- 08:30 – 09:00**      **Registration and Installation**
- 09:00 – 09:05**      **Welcome Remarks**  
*Dr. Zanero, Associate Professor, Politecnico Di Milano*
- 09:05 – 10:00**      **Introductory Discussion**  
*Needs and Solutions: How European companies can become global champions in cybersecurity?*  
*Mr. Toffaleti, Secretary General - Digital SME Alliance*  
*Mr. Dragoni, Senior Policy Officer - STARTUP Europe*  
*Dr. Kniejski, Access-to-Market Lead - EIT Digital Accelerator*  
*Moderator: Dr. Rebuffi, Secretary General, ECSO*
- 10:00 – 11:00**      **1# Cyber Security Scaleups Pitches**  
*12 Scaleups trained by EIT Digital Accelerator will pitch their solutions for 5 min-lengths each, followed by a short Q&A.*
- 11:00 – 11:30**      **Networking & Coffee Break**
- 11:30 – 12:30**      **2# Cyber Security Scaleups Pitches**  
*11 Scaleups trained by EIT Digital Accelerator will pitch their solutions for 5 min-lengths each, followed by a short Q&A.*
- 12:30 – 13:30**      **Networking Lunch**  
*Business Matchmakings schedule prepared by ECSO & EIT Digital Accelerator's Teams. Participants will be invited to indicate which companies they want to meet during the Business Matchmaking Sessions.*
- 13:30 – 17:00**      **Business Matchmaking Sessions**  
*The Schedule will be available to the participants on site. Coffee will be available throughout the afternoon.*

#### Points of Contact:

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