



European Cyber Security Organisation ASBL  
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## European Cyber Security Organisation ASBL 2021 Membership Application Form

*(All fields marked with \* are mandatory for acceptance of the request)*

Thank you for your interest in becoming a Member of ECSO ASBL. Please proceed by completing this *Membership Application Form*.

A prerequisite to answer some of the questions below and to become a Member is to read and accept the Statutes of our organisation. Operational details are described in our organisation's Bylaws. You may find these 2 documents on the ECSO official website ([www.ecs-org.eu](http://www.ecs-org.eu)).

*Please send the filled in and duly signed (end of the document) Membership Application Form to [luigi.rebuffi@ecs-org.eu](mailto:luigi.rebuffi@ecs-org.eu).*

Further to your membership submission, it may happen that we request additional information from you, on behalf of the Association, to allow the ECSO Board of Directors to better consider your application and decide regarding your membership.

To be admitted as an ECSO Member, you must be:

- (a) a Legal Entity established in at least one ECSO Country<sup>1</sup>, or
- (b) a public body from an ECSO Country.

### MEMBERSHIP FEES (see also Annex I for rules on Membership Fees)

Each ECSO member is due to pay a membership fee. This is important as only with sufficient resources can we provide adequate and quality support to the cPPP and reach the objectives related to industrial measures identified by the ECSO Association.

The calculation of these fees is based on your organisation's category, the turnover or budget, according to usual approaches. These fees are similar to those applied to other associations supporting ongoing cPPPs.

For 2020, the full year membership fees will be as specified in the table below.

**Application as:** *(Please tick one answer only\*)*

ECSO Categories	Annual fee €	
Large providers (directly represented) of cybersecurity solutions / services providers	12000	<input type="checkbox"/>
SMEs (as per E. Commission definition <sup>1</sup> ) solutions / services providers directly represented; Associations composed only by SME, Startups, Incubators, Accelerators - <u>medium sized</u>	4000	<input type="checkbox"/>
SMEs (as per E. Commission definition <sup>1</sup> ) solutions / services providers directly represented; Associations composed only by SME, Startups, Incubators, Accelerators - <u>small sized</u>	2000	<input type="checkbox"/>
SMEs (as per E. Commission definition <sup>1</sup> ) solutions / services providers directly represented; Associations composed only by SME, Startups, Incubators, Accelerators - <u>micro sized</u>	1000	<input type="checkbox"/>

<sup>1</sup> An ECSO Country is defined as:

- (a) a Member State of the European Union (a Member State) or an EEA / EFTA country,
- (b) a country associated to Horizon 2020 as defined in the Bylaws

Research organisations (directly represented) with 250 employees or more	6000	<input type="checkbox"/>
Universities, Academies or Research organisations (directly represented) with less than 250 employees and more than 50 employees; Associations composed only by Research Centers, Academies or Universities	2000	<input type="checkbox"/>
Research organisations with less than 50 employees; Associations composed only by Research Centers, Academies or Universities	1000	<input type="checkbox"/>
EU and National / Local Associations / Organisations / Clusters representing interests at national or European / International level (organisation budget > €1 mln)	6000	<input type="checkbox"/>
EU and National / Local Associations / Organisations / Clusters (organisation budget > €500k and < €1 mln)	4000	<input type="checkbox"/>
EU and National / Local Associations / Organisations / Clusters (organisation budget < €500k)	2000	<input type="checkbox"/>
EU and National / Local Associations / Organisation / Clusters of Users	1500	<input type="checkbox"/>
Users / Operators (not providers of cybersecurity services) with 250 employees or more	2000	<input type="checkbox"/>
Users / Operators (not providers of cybersecurity services) with less 250 employees	1000	<input type="checkbox"/>
Other large Users/Operators (e.g. investors, insurances, ...) (users of cybersecurity solutions or service providers linked to cybersecurity solutions)	2000	<input type="checkbox"/>
National Public Administrations	0	<input type="checkbox"/>
Sub-national Administrations (e.g.: region, länder, province, town, etc.)	2000	<input type="checkbox"/>

<sup>1</sup> NOTE ON SMEs

Staff headcount	Turnover	or	Balance sheet total
< 250	≤ € 50 m		≤ € 43 m
< 50	≤ € 10 m		≤ € 10 m
< 10	≤ € 2 m		≤ € 2 m

#### A) DETAILS OF THE ORGANISATION APPLYING FOR MEMBERSHIP

**Full Name of the Organisation\*:**

**Short Name of the Organisation:**

**Postal Address: Street Name or P.O.Box\*:**

**Postal Address: Number\*:**

**Postal Address: Town\*:**

**Postal Code / Cedex\*:**

**Country\*:**

**Internet Homepage:**

If your organisation/company belongs to a larger group or is an affiliated company, please give the name of affiliated organisation/company:

**VAT Number\*:**

**Billing address**

If it is different from the postal address above, please add it here:

Street Name or P.O.Box:

Number:

Town:

Postal Code / Cedex:

Country:



**ORGANISATION PROFILE\***: (Short general description of your organisation, at least 5 lines of text)

**CYBERSECURITY RELATED ACTIVITIES\***: (More specifics on cybersecurity related activities of your organisation, at least 5 lines of text)

**COMPLIANCE WITH ECSO BYLAWS\***: Please specify how you comply with ECSO Bylaws Art 3.2.2: *“The legal entity should have, either itself or through its sister companies, **R&D and manufacturing or service providing activities in an ECSO Country with significant European added value and be able to demonstrate to the satisfaction of the Board of Directors that they have a genuine business interest in the development of the European cybersecurity market**”*.

#### **INTEREST IN PARTICIPATION IN ECSO WORKING GROUPS**

Please express hereafter your interest in participating to the ECSO WGs activities (see short description in the Annex II, at the end of this document)\*

**WG1: Standardisation, certification and supply chain management**

**WG2: Market deployment, investments and international collaboration**

**WG3: Sectoral demand**

Manufacturing (Industry 4.0, ICS, ...)

Energy (oil, gas, electricity)

Transportation (road, rail, air, sea, space)

Financial Services, ePayments, Retail and Insurance

Public Services, eGovernment, Digital Citizenship

Healthcare



Smart Cities and Smart Buildings (convergence of digital services for Citizens) and other Utilities   
Telecom, Media and Content

⇒ Users Committee (limited to CISOs or equivalent, via application)

**WG4: Support to SMEs, coordination with countries and regions**

**WG5: Education, training, awareness, cyber ranges**

European Human Resources Network for Cyber (EHR4CYBER) Task Force

Women4Cyber

Youth4Cyber

Cyber Ranges

**WG6: Strategic Research and Innovation Agenda (SRIA) and cybersecurity technologies**

## **B) MAIN CONTACT POINT AND REPRESENTATIVE OF THE MEMBER ORGANISATION**

Family name\*

First name(s)\*

Title

Gender\*  Male  Female

Position in organisation\*

Department / Faculty / Institute / Laboratory / Group name

Phone\*

Email\*

### **ADDRESS OF THE MAIN CONTACT POINT (IF OTHER THAN A)**

Street name  Number

Town

Postal code / Cedex  Country

## **COMPLIANCE WITH GDPR**

ECSO is GDPR compliant and is following a transparent policy (<https://ecs-org.eu/documents/data-privacy-policy.pdf>).

Allowing ECSO to implement correctly GDPR is a shared responsibility between the secretariat and members. In becoming ECSO member, each organisation commits to inform the ECSO secretariat in changes of individual contacts that could potentially cause breaches in security or GDPR implementation. For instance, members should inform and request the ECSO secretariat to remove a person from a mailing list and delete its access to the portal once this person does no longer work for the company or changes departments that are not following the work of ECSO.

The information you provide in this form will be used solely for dealing with you as a member of ECSO.



ECSO has a Data Privacy Policy which can be found at <https://ecsportal.ecs-org.eu> . Your data will be stored and used in accordance with this Policy.

If you/ the individuals listed above later wish to withdraw consent, please contact [secretariat@ecs-org.eu](mailto:secretariat@ecs-org.eu).

**I confirm that I am authorised to formally represent my company/organisation or subgroup thereof, and have read and agree with the ECSO ASBL Statutes and Bylaws (for the period of “provisional membership”, explained in this membership form, I agree on the mentioned confidentiality of received information).**

**Date\*:**

**Signature of authorised representative\*:** \_\_\_\_\_

## ANNEX I: RULES ON MEMBERSHIP FEES

ECSO membership fees should be paid within 6 months of the invoice issue date. Only members that have paid their fees are granted the right to vote and be elected during the General Assembly at the Board of Directors and/or at Working Groups level. In case of non-payment of the membership fees within 6 months from the issue date of the invoice, the ECSO secretariat will send, before that deadline, 2 warning letters. If, after this period and the two warning letters, the fees have still not been paid, membership will be suspended by a decision of the ECSO Board of Directors. If no regularisation action of the payment of fees is undertaken following the suspension by the Board, membership will be automatically terminated at the following ECSO General Assembly. In case a member has not paid fees and has not announced on time its desire to end membership<sup>2</sup>, a fee collection company will be mandated to collect the due fees amount.

Subsequent to the decision of the ECSO Board of Directors, your membership candidacy must be sponsored by a current ECSO member of the Board of Directors (see ANNEX III). The “sponsoring” implies that the Board Member knows sufficiently well your organisation and is ready to answer on your behalf to potential questions from other Board members to support your contribution to ECSO, its objectives and its values. If needed, the ECSO Secretariat will establish a link between you and a member of the Board to establish such “sponsoring” relationship.

Subsequent to the decision of the ECSO Board of Directors, membership fees will have a quarterly decrease during the year based on the period of the official membership approval:

- January-March: Full membership fee
- April-June: 75% of the membership fee
- July-September: 50% of the membership fee
- October-December: 25% of the membership fee.

Ahead of the formal membership approval by the full ECSO Board of Directors, “provisional membership” can be provided soon after your membership request has been sent to the ECSO Secretariat. In this case, you will be allowed to participate in ECSO activities (Working Groups, events, etc.) yet without voting rights and the possibility of being elected. These rights will be granted to you once the ECSO Board of Directors approves the full membership – the Board of Directors gathers 4 times a year.

During the “provisional membership period”, provisional members will already receive all information provided to approved ECSO members. The information and documents the “provisional member” will get access to prior to the formal approval of its Membership should be considered as confidential. It is therefore forbidden to forward or share the information or documents to any other body without the formal consent of the ECSO Board.

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<sup>2</sup> Each member has to notify the ECSO Secretariat by the end of September of the ongoing year at the latest, the membership termination becoming effective during the ECSO General Assembly of the following year.

**WG1: Standardisation, certification and supply chain management**

➤ Mission: Support the roll-out of EU ICT security certification schemes, standard and legislation recommendations (MoU with ETSI, CEN/CENELEC, collaboration with EC, ENISA and JRC, member of the SCCG) and the establishment of trusted supply chains.

➤ Objectives

- EU ICT security certification framework and its priorities
- Standards to support cybersecurity certification schemes
- Study and explain system and service lifecycle and associated risk management
- ICT connected components and composition approach
- Identify the challenges for SMEs in using certification schemes and define guidelines / best practices
- Address the challenges for a trusted supply chain and management of the risks
- Cooperation with EU bodies: ENISA, EC, European SDOs and other relevant stakeholders

➤ Segmentation

- Sub WG1.1: Connected Components
- Sub WG1.2: Digital Services and systems

**WG2: Market deployment, investments and international collaboration**

➤ Mission and Objectives

- Develop and maintain a view on the Cybersecurity Industry in Europe: support stakeholders to improve their market knowledge (products, suppliers, but also cyber security insurance solutions)
- Design and facilitate innovative private and public investment capabilities: facilitate to understand the dynamics of the market and create a community of investors, brokers and supporting industries.
- Support international trade: establish dialogue with main trade partners (US, China, Brazil and Japan) and initialising dialogue with developing countries

➤ Segmentation

SWG 2.1 Market knowledge

SWG 2.2 Investments and innovative business model

SWG 2.3 International cooperation

**WG3: Sectoral demand**

➤ Mission and objectives

ECSO wants to engage directly with users (operators, companies, governments) to establish a true cybersecurity ecosystem, linking supply and demand and act as a transversal Working Group that defines needs of the sectors for standardisation / certification, education, training and exercises, research / technologies and local / regional impact.

- Contribute to a set of industrial policy activities such as defining the needs of sectors for standardisation/certification, education, training and exercises, and local / regional impact.
- Support and accelerate the widest and best market uptake of innovative cybersecurity technologies and services in the different sectors.
- Support the use of innovative trusted cybersecurity solutions and services for major societal and economic challenges in Europe particularly in areas where Europe has a competitive advantage.
- Improve risk management with better metrics
- Improve user's digital trust and facilitate information exchange
- Develop the EU ICT security market and employment

➤ Segmentation

SWG3.1: Manufacturing (Industry 4.0, ICS, ...)

SWG3.2: Energy (oil, gas, electricity)

SWG3.3: Transportation (road, rail, air, sea, space)

SWG3.4: Financial Services, ePayments, Retail and Insurance

SWG3.5: Public Services, eGovernment, Digital Citizenship

SWG3.6: Healthcare

SWG3.7: Smart Cities and Smart Buildings (convergence of digital services for Citizens) and other Utilities

SWG3.8: Telecom, Media and Content

***Users Committee***

The UC is a European transversal (cross-border and cross-sector) committee where Users and Operators of Essential Services (OES) can share sensitive information and strategic intelligence on cyber threats in a confidential and trusted way. The UC itself is autonomously attached to ECSO's Working Group 3 "Sectoral demand".

The UC members are restricted to a network of European Chief Information Security Officers (CISOs) (or equivalent) who provide strategic suggestions from a private sector and strategic operational perspective in order to tackle current and future challenges and needs for the cybersecurity solutions providers (CSSP) and more widely the cybersecurity market.

The UC has a quadruple approach to its portfolio of activities:

- A network of European CISOs (or equivalent) across sectors and across borders
- An open forum of exchange and discussions for lessons learned and best practices
- A trusted and confidential environment for strategic intelligence sharing among peers
- Understanding of the needs, requirements, and challenges of a CISO and conveying these messages to the right actors

**WG4: Support to SMEs, coordination with countries and regions**

➤ Mission and objectives

- Support the development of SMEs, start-ups and high growth companies, to help them to create more market transparency and to reach out far beyond their traditional home markets which are usually nationally or regionally limited in order to partner in R&D international project and access to European market.
- Develop coordinated activities between Regions, Clusters (both business oriented and triple helix) and local bodies (e.g. smart cities) for accelerating the commercialisation and scaling up of the interregional innovation projects

➤ Segmentation

SWG4.1: SMEs, start-ups and high growth companies

SWG4.2: Coordination with activities in EU countries and regions

**WG5: Education, training, awareness, exercises**

➤ Mission and objectives

- Increase education and skills on cybersecurity products and safe use of IT tools in Member States for citizens' individual and professionals, also considering gender inclusiveness.
- Cybersecurity training and exercise ecosystem leveraging upon cyber range environments.
- Awareness-raising and basic hygiene skills.

➤ Segmentation

SWG5.1: Cyber Range environments and technical exercises

SWG5.2: Education and professional training

SWG5.3: Awareness





European Human Resources Network for Cyber (EHR4CYBER) Task Force  
Women4Cyber  
Youth4Cyber

**WG6: Strategic Research and Innovation Agenda (SRIA) and cybersecurity technologies**

➤ Mission: Define the cyber security EU R&I roadmap and vision to strengthen and build a resilient EU ecosystem. Analyse the challenges of digitalisation of the society and industrial sectors to sustain EU digital autonomy by developing and fostering trusted technologies.

➤ Objectives

- Pursue the Strategic Research and Innovation Roadmap and vision to strengthen the European cybersecurity ecosystem.
- Monitor the future Horizon Europe and Digital Europe Programmes and investment opportunities for R&I.
- Coordinate the cybersecurity activities across cPPPs, CCN Pilots and other EU Initiatives: analysis of roadmaps
- Provide inputs to relevant cyber security technologies for dual use technologies
- Support the activities of the European Commission for the implementation of the R&I programmes
- Work in coordination with JRC on taxonomy from Research to Market (mapping of taxonomies)

➤ Segmentation

SWG6.1: Ecosystem

SWG6.2: Digital Transformation in Verticals

SWG6.3: Data & Economy

SWG6.4: Basic & Disruptive Technologies

SWG6.5 Cybersecurity for dual use technologies

## **ANNEX III: PROVISIONAL MEMBERSHIP AND SPONSORING FROM A BOARD MEMBER**

- 1) Candidate memberships will be submitted to the provisional approval of the “Provisional Membership Committee” of ECSO. At this stage, members of this committee will be given the opportunity to provide sponsorship to the candidate member on behalf of their respective company / organisation.
  - a. If the provisional membership as well as a sponsorship are granted by the Chair and Vice Chairs of the ECSO Board of Directors, the provisional membership will be officially presented to the next Board of Directors meeting for formal approval.
  - b. If the provisional membership is granted by the Chair and Vice Chairs of the ECSO Board of Directors but no member of the Provisional Membership Committee is proposing itself as “sponsor”, the ECSO Secretariat will impartially and transparently facilitate the contact between the Point of Contact of the provisional member and suitable ECSO Directors<sup>3</sup> (1) for sponsoring purposes. If a sponsoring is not granted before the next Board of Directors meeting, the provisional membership will be submitted to a formal decision to the Board of Directors.
  - c. If no provisional membership and no sponsoring are granted to a candidate member before the Board of Directors meeting, the candidacy will be directly submitted at the Board of Directors for formal decision, also to possibly find a “sponsor” among the Board members.
- 2) All membership requests should be sent to the ECSO Secretariat no later than 1 week before the Board of Directors meeting. Should the Secretariat receive a membership request after this deadline, the candidate will therefore not be granted provisional membership and its candidacy will directly be submitted to the Board of Directors for formal decision. In the meantime, the Secretariat will impartially and transparently facilitate the contact between the Point of Contact of the provisional member and a suitable ECSO Directors for sponsoring purposes.

As a reminder, the provisional members will be allowed to participate in ECSO activities (Working Groups, events, etc.) yet without voting rights and the possibility of being elected. These rights will be granted to you once the ECSO Board of Directors approves the full membership – the Board of Directors gathers 4 times a year.

During the “provisional membership period”, provisional members will already receive all information provided to approved ECSO members. The information and documents the “provisional member” will get access to prior to the formal approval of its Membership should be considered as confidential. It is therefore forbidden to forward or share the information or documents to any other body without the formal consent of the ECSO Board.

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<sup>3</sup> suitable ECSO Directors: a suitable ECSO Director in this context means a company or organisation elected by the General Assembly as member of the ECSO Board of Directors and which operates in the same / similar sector as the candidate member or originate from the same / close ECSO Country or that for any other reason could be interested in the candidate member.